PROFILE

Introduction

BK Capital, incorporated in Rwanda in 2012 as BK Securities Limited, is a subsidiary of BK Group PLC. It's the largest investment bank and fund manager in Rwanda that offers Stock Brokerage, Fund Management & Administration, and Corporate Finance and Advisory services.

BK Capital is licensed by the Capital Markets Authority (CMA) for Investment Banking, Securities Brokerage and Investment Management and the National Bank of Rwanda (BNR) for Investment Management and Administration of Pensions Schemes.

BKC is a member of The Rwanda Stock Exchange (RSE), The Kigali International Financial Centre (KIFC) and is a participant of the Central Securities Depository of the National Bank of Rwanda (BNR).

We based in on KN 30 St, Kigali – Rwanda Support line: (250) 788 143 241 PO Box: 175, Kigali / Rwanda, www.bkcapital.rw

We make more possible.

Mission and Vision

Mission

BK Capital's Mission is to serve as a trusted partner to its clients by responsibly providing financial services and advisory to grow its clients' finances.

Vision

Our Vision is to be the most trusted financial partner offering Innovative financial solutions.

Our Core Values

Innovation:

We seek to create innovative solutions to our customers' needs

Integrity and Honesty:

Integrity and honesty are at the core of all our relationships, We build trust and confidence in all our stakeholders.

Professionalism & Teamwork

We provide the highest level of quality in all we do. We strive to attract, develop and retain the best people and foster a strong culture of teamwork and collaboration to the benefit of our customers and investors.

Value Addition

Above all, we ensure that we exceed every single customer's expectation.

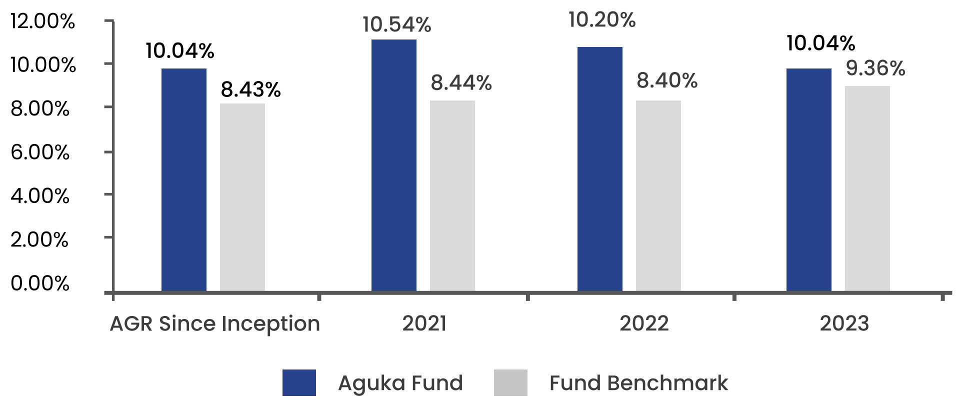
Products or Services

Investment and Wealth Management

1. Aguka Unit Trust Fund

Aguka is our flagship fund that targets everyone from normal individuals, to organizations, NGOs, religious and saving groups. It is structured to provide low risk returns with the flexibility of investing and withdrawing funds according to the client's need.

AGUKA UNIT TRUST FUND is an income fund that pools investors' contributions together and invests them in a portfolio of diversified fixed income assets to deliver a rate of return higher than the prevailing cash deposit rate.



Facts and Figures

Clients
900+

Net yield as at 31st Dec 2023
10.04%

2. Private Pension Schemes

Providing competitive pension plans is key to attracting and retaining staff. We provide investment management and administration services to pension schemes tailored to your company's needs and risk appetite.

3. Managing private funds

We provide customized investment management and administration services services to institutional funds.

Corporate Finance & Advisory

CAPITAL RAISING (END-TO-END)

- IPO and Equity Private Place Markets Advisory
- Private and Public Debt Advisory

M&A ADVISORY (END-TO-END)

- Sell side advisory
- Buy side advisory
- Vendor due diligence or assistance

SPECIAL SITUATIONS

- Asset sale and leaseback
- Divestures/Spin Offs
- Restructuring

DEAL SUPPORT

- Investor readiness assessment
- Company valuation
- Fairness opinions
- Financial modelling
- Financial due diligence
- Balance sheet optimization

Securities and Brokerage

1. Equities and Bond Trading

With an emphasis on the local market, we help execute clients' trading orders, placing and underwriting of bond issuances, as well as providing advice on trading positions.

2. Market Research

We provide daily, weekly and quarterly reports about the state of our local market for our investors

Target Market

- Mid income earners looking to make smart money choices.
- Small and medium enterprises (SMEs) looking for capital for growth and expansion.
- High net worth individuals seeking investment opportunities.
- Institutional investors and funds interested in local investment opportunities.

WHY US

BK Capital is a leading advisor for investments and alternate financing solutions, our mission is clear – to serve as a dedicated partner, responsibly providing financial services and advisory to foster the growth of our clients' finances.

With a vision to be the most trusted financial partner offering innovative solutions, we aim to be the partner of choice for local, regional, and global entities, as well as individuals. As part of the BK Group, we bring a wealth of experience, and our commitment is reflected in:

- Our impressive track record in all our services/business lines
- Leading asset manager and pension scheme administrator in Rwanda.
- As the number 1 broker by market share, we encourage individuals and organizations to diversify their investments by promoting the benefits of trading in securities.
- Leading corporate finance advisory and providing tailor-made solutions to our clients.
- The largest registrar services provider the market,

Choose BK Capital for a journey of financial prosperity, where trust, transparency, and success are the cornerstones of our partnership.

Some of our Clients

Team

Managing Director - SIONGO KISOSO

Siongo is a seasoned global finance and investments professional, specializing in corporate finance and consulting. His extensive expertise lies in investment appraisal and analysis, strategy development, financial analysis, planning, and relationship management. With a background in corporate finance, Siongo has successfully completed numerous engagements encompassing capital raising, M&A advisory, valuation advisory, restructuring, commercial and financial due diligence, and business modeling. He holds an Executive MBA from Strathmore Business School (2019), a Pan African Executive MBA Module from IESE Business School (2016), and a Bachelor of Commerce from Strathmore University (2010). Currently a CFA Level 3 Candidate, he is affiliated with the CFA Institute.

Head of Investment Banking - ULRICH KAYINAMURA

Ulrich Kayinamura is an investment professional with nearly 15 years of experience. His expertise covers Investment banking, financial advisory, commercial banking, and development finance. Before BK Capital, Ulrich served as an Associate Director at Southbridge Group, a panafrican Investment Bank, specializing in Mergers and Acquisitions, fundraising, and strategic advisory mandates. Prior to that, he held the position of Head of Credit Evaluation at BPR Plc, a subsidiary of the Atlas Mara Group, overseeing Credit Risk analysis for the entire bank's portfolio. Ulrich also worked as a Senior Investment Analyst at the Business Development Fund (BDF Ltd), the first Guarantee Fund dedicated to SME financing in Rwanda. He holds a Master of Science in Business Administration from the University of Groningen in the Netherlands. He is a CFA Charterholder and a certified Financial Risk Manager (FRM) from the Global Association of Risk Professionals.

Head of Fund Management - IVY HESSE

Ivy Hesse is a seasoned investment professional with over 18 years of experience in key roles in Capital Markets in Ghana and Rwanda. Throughout her career, Ivy has been a staunch advocate for the development of resident capital market institutions and the creation of sustainable wealth across Sub-Saharan Africa. She has worked with prominent investment industry institutions such as Databank Groups and SEM associates in Ghana. In her recent eleven years as a Capital Market consultant, Ivy served as the Technical Consultant engaged with MINECOFIN for the operationalization of the Rwanda Stock Exchange Investment Clinic Secretariat. Currently, she is a member of the CFA Institute Africa Advocacy Council. Ivy holds the designation of Chartered Financial Analyst (CFA), a Certificate in Investment Performance Measurement (CIPM), and Bachelor's degrees in Economic Major and Business Geography.

Technical Advisor – Investment Management - EVANS MUGI

Evans currently holds the position of Managing Director at BCCM Advisors Kenya and contributes to BK Capital in research, security selection, portfolio construction, and business development. Before joining BCCM Advisors, he served as the head of the investment team at Nabo Capital, the Public Markets arm of Centum Investment Company Kenya, overseeing the firm's investment activities. Evans brings extensive experience in research development, equity positioning, and sales and trading insights and networks. He holds a Bachelor of Arts degree from the University of Nairobi, is a Chartered Alternative Investment Analyst (CAIA), and is a CFA Level 2 candidate.

Senior Investment Services Manager - DARIUS MUKIZA

Darius Mukiza is the Senior Investment Services Manager in the Fund Management Department at BK Capital. His role involves maintaining client relationships. Regular contact with investor clients regarding market conditions, updated investment research, and economic trends are imperative to sustaining a viable book of business. Additionally, as part of the fiduciary duty, he meets with clients on at least an annual basis to ensure investment objectives have not shifted and current portfolio allocations are still in line with clients' initial requests.

Before joining BK Capital, Darius served as the Senior Custody Services Officer at Bank of Kigali, where he had been since 2015. Prior to that, he worked as a Custody Services Officer at KCB Bank Rwanda for four years.

Darius holds a Bachelor's degree in Business Administration with a major in Accounting from Uganda Christian University. Additionally, he is a Level 4 Candidate with the Chartered Institute of Securities and Investments (CISI).

Wealth Manager - BENEDICTE HIMBAZA

Benedicte Himbaza is the wealth manager at BK Capital, managing all investments and providing financial and investment advice to the clients. She is responsible for growing client investments in different portfolios, placement of clients on the international markets and building international brokers network for international execution of orders.

Prior to joining BK Capital, Benedicte worked at BARAKA Capital Ltd, one of the leading stock brokerages in Rwanda, where she was in charge of sales and trading, client advisory and market research.

Benedicte holds an MBA in Finance and Accounting from Mount Kenya University, a bachelor's degree in Information Technology from Cavendish University and a Level 2 CISI certification with the Chartered Institute of Securities and Investments.

Corporate Finance and Advisory Manager - AURORE IMENA

Aurore is an investment professional with 4 years of experience in Corporate Finance and Consulting. She previously served as a member of the M&A and transaction advisory team at Sasema Group, where she oversaw the capital raising process.

Aurore's project-specific experience includes providing advisory services on several successful M&A projects and capital raising transactions in Nairobi, Kenya.

Her educational background includes an MSc in Finance and Investment Management from the University of Salford (2020) and a Bachelor of Commerce from the Catholic University of Eastern Africa (2017). Aurore is also a CISI Level 2 Candidate affiliated with the CISI Institute.

Operations Funds Manager - MUKAKALISA MARIE PATIENTE

Mukakalisa Marie Patiente has been involved in Banking Operations since 2012, specializing in the Wealth Management of funds in sales and building relationships with customers at BK Capital. In her role as the Operational Fund Manager, she ensures high-quality overall operational services, including the proper management of client document preparation and timely delivery. Mukakalisa is responsible for the reconciliation of Aguka funds and Equity transaction accounts, as well as following up with invoices from respective parties.

Prior to joining BK Capital, Mukakalisa worked as the Custody Operational Manager at BPR Bank Rwanda Plc and held the position of Advance KCB Banking Officer. Her educational background includes a BSc (Hons) Bachelor of Business Administration with a focus on accounting.

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